



7TH

ARCTIC SHIPPING SUMMIT 2015

11TH – 12TH NOVEMBER | London, UK

Identifying Profitability in Arctic Shipping with Safe and Efficient Operations

NEW FOR 2015

- Update from the US Representative of the Arctic Council on their Plans for the Period of the US Chairmanship
- Determining Factors which Decide on the Profitable Use of the Northern Sea Route
- Case Study Examples of Arctic Operational Experience
- International Responsibilities and the Arctic Ownership -Update on Geopolitical Situation
- Regulations Update
- Essential Technologies for Arctic Shipping
- Which Training has Proved Successful?
- Necessary Preparations for Shipping Companies Intending to Enter the Arctic Region

Conference sponsors



FOR REGISTRATION AND MORE INFORMATION CONTACT

Joachim Knight + 48 (0) 616 469 052 • joachim@acieu.net

COMMERCIAL OPPORTUNITIES

For all sponsorship enquiries please contact Hubert Sosnowski on:
+ 48 (0) 6164 6 7059 • hubert@acieu.net



7th Arctic Shipping Summit 2015

London, United Kingdom

11th & 12th
November
2015

IDENTIFYING PROFITABILITY IN ARCTIC SHIPPING WITH SAFE & EFFICIENT OPERATIONS

ACI's 7th Arctic Shipping Summit 2015 will be focused on discussing the practical solutions necessary for the ship owners to decide whether they should invest in utilising the Northern Sea Route. The meeting will provide updates on key developments and regulations in the Arctic, as well as present expert views on possible future advances in governing the transport routes.

The conference will also address how to overcome the operational challenges that exist while entering the region. These include navigation, communications, risk and safety management, search and rescue, vessel design and crew training. The meeting will provide an outlook for the recent innovations in ice class vessel design as well as updates on ice breaker technology.

Joining the Summit will allow participants to better understand and evaluate the business model for operating in the Arctic.

2015 NEW TOPICS

- Update from the US Representative of the Arctic Council on their Plans for the Period of the US Chairmanship
- Determining Factors which Decide on the Profitable Use of the Northern Sea Route
- Case Study Examples of Arctic Operational Experience
- Asian Perspectives on Northern Sea Route Utilization
- Regulations Update
- Essential Technologies for Arctic Shipping
- Which Training has Proved Successful?
- Necessary Preparations for Shipping Companies Intending to Enter the Arctic Region

WHY ATTEND?

- Hear from an outstanding line-up of the industry's leading executives and decision-makers
- Network informally with a targeted group of senior-level individuals from the Polar industry
- Learn more about your peers' development projects, network with key industry leaders and your industry colleagues
- Participate in panel led discussions

SPEAKING OPPORTUNITIES

If you would like to be considered as a speaker at the event for a 30-45 minute presentation, please submit an abstract for consideration to:

Agnieszka Niemczewska: +48 61 6467 045/ aniem@acieu.net

WHO WILL ATTEND ?

ACI's meetings are strictly end-user focussed...

Delegates will be drawn from the Shipping Operators, Ship-Owners, Coastguard and Transport Authorities, Shipbuilders and Shipyards, Designers, Repairing companies, Vendors and Subcontractors, Energy and Mining companies, Naval Architects and Engineers, Ice Forecasters and Meteorologists, Ice Management Specialists, Consultants, Researchers, Brokers, Financiers and Investors.



COMMERCIAL & SPONSORSHIP OPPORTUNITIES

With leading companies and organisations from the shipping industry attending and speaking at our event, we have the perfect vehicle to provide outstanding exposure to a senior level audience.

There are varying sponsorship packages available, including sponsorship of a cocktail reception on the first evening of the event and sponsorship of a networking lunch. For further details, please contact:

Hubert Sosnowski

+48 616 46 7059/ hubert@acieu.net



DAY 1

Wednesday, 11th November 2015

08:00 **REGISTRATION & COFFEE**

09:00 **CHAIRMAN'S OPENING ADDRESS**

Krister Bringeus
Senior Arctic Official
Swedish Government

09:15 **CONFERENCE PRESENTATION**
Update from the US Representative of the Arctic Council on their Plans for the Period of the US Chairmanship

- The legacy of the Canadian chairmanship
- The major focus of the US leadership
- Proposed working partnerships with other Arctic Council members

10:00 **CONFERENCE PRESENTATION**
A Risk Based Approach to Arctic Shipping

- Identifying integrity, operational and security risks
- Understanding a company's risk appetite
- Mitigating the risk

Sebastian Villyn
Maritime Risk Analyst
Control Risks

10:45 **MORNING REFRESHMENTS**

11:15 **SESSION ONE**
Determining Factors which Decide on the Profitable Use of the Northern Sea Route

- Examining shipping company profile and suitability
- Operational costs including labor costs, insurance, fee to the icebreaker, ship maintenance
- Outlook for the oil market and time scale for change
- Review of NSR/NWP 2015 season and Arctic market outlook to 2035

Mika Mered
Managing Partner
POLARISK Group

David Bull
Senior Consultant
Ocean Shipping Consultants

Prof. Dr. Stefan Voss
Chair & Director of Institute of Information Systems
University of Hamburg

12:45 **Panel Q&A**

13:05 **LUNCH**

14:20 **PANEL DISCUSSION**
Essential Technologies for Arctic Shipping

- Cost effective and efficient ice breaker technologies
- Ice class vessels design elements
- Ship specific solutions

Hannu Jukola
Senior Sales Manager
Steerprop

Guido Schulte
Head of Project Design Department
Nordic Yards Holding GmbH

15:05 **AFTERNOON REFRESHMENTS**

15:35 **SESSION TWO**
Which Training has Proved Successful?

- Training the next generation of Arctic seafarers
- Effective recruitment of experienced individuals
- Emergency response procedures and
- Polar Waters Operational Manual

Senior Representative
TBA
Makarov Training Center

16:35 **Panel Q&A**

16:50 **CHAIRMAN'S CLOSING REMARKS**

Krister Bringeus
Senior Arctic Official
Swedish Government

17:00 **CLOSE OF DAY ONE**

DAY 2

Thursday, 12th November 2015

08:30 REGISTRATION & COFFEE

09:00 CHAIRMAN'S OPENING REMARKS

Krister Bringeus
Senior Arctic Official
Swedish Government

09:05 SESSION THREE

Regulations Update

- IMO's Polar Code and recent amendments
- SOLAS
- MARPOL
- Arctic Council recommendations

TBC
Holman Fenwick Willan LLP

Sandra Rita Allnutt
Head, Marine Technology
International Maritime Organization

Jacob Skude Rasmussen
Partner, LL.M. | Partner (L)
Gorrissen Federspiel

10:05 Panel Q&A

10:20 MORNING REFRESHMENTS

10:50 CONFERENCE PRESENTATION

Overcoming Successfully Ice Navigation Challenges

Ice Detection & Monitoring, Sea Ice Forecast & Ice Navigation

- Examples of most proven ice navigation systems currently helping out the shipowners to manage ice conditions
- Highlighting recent studies of icebergs, operational iceberg monitoring & risk assessment

Sven Eric Brooks
BD Director EMEA
Northrop Grumman Sperry Marine

11:35 CONFERENCE PRESENTATION

Wise Investments in Ice Class Vessels

- What should a shipping company consider when deciding to invest in ice class vessel?
- Long & short term ice class vessels investment's implications

13:30 CONFERENCE PRESENTATION

Effective Communication in the Arctic Region

How to Overcome the Challenges of Low Bandwidth in the Arctic Region?

- Proven systems to maximize communications with low bandwidth
- Implementing the right technology to improve communications systems

14:15 AFTERNOON REFRESHMENTS

14:45 SESSION FOUR

Case Study Examples of Arctic Operational Experience

In this session ship operators will demonstrate how they have successfully managed the arctic conditions

- Rules & regulation to transit released by the Russian authorities
- Working with the authorities for approvals, procedures & regulations prior to the voyage
- What happened when a vessel breaks down - safety, search and rescue
- Assessing the performances of past voyages

Marc Graziotto
Director
Arctic Bulk AG

Yakov Antonov
First Deputy General Director
Murmańsk Shipping Company

Oleg Durasov
General Manager
Unicom Management Services

16:15 Panel Q&A

16:30 CHAIRMAN'S CLOSING REMARKS

Krister Bringeus
Senior Arctic Official
Swedish Government

16:45 END OF CONFERENCE & NETWORKING REFRESHMENTS


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REGISTRATION IS SIMPLE !

If you would like to register for this event or wish to find out more information, you can contact **Joachim Knight** using any of the following methods:

 +48 616 467 052

 joachim@acieu.net

 <http://www.acius.net>

 Postal Address:
ACI Europe, 5/13 Great Suffolk Street, London, SE1 0NS

REGISTER HERE

Conference (Includes Documentation Packet)
11th & 12th November 2015

£1,495.00

Documentation Packet Only

£420.00

Please Note.

Members and customers of all supporting organizations are entitled to a discount off their conference package.

For more information please call **+48 616 467 052**

DOCUMENTATION PACKET

We are selling the Arctic Shipping Summit Documentation Packet at just **£395 (+£25 P&P)**. Simply tick the box on the booking form, send it with payment and your copy will be on its way to you after the meeting. This important manual will be a source of invaluable reference for the future.

ABOUT ACI

ACI, a UK owned company, have been running successful conferences for the last 15 years in the USA. Headquartered in Chicago with offices all around the States, they run forums in varied fields and are market leaders in healthcare business conferences. Opening their European head office at the end of 2005, they have expanded rapidly and are launching a series of events covering the maritime, energy, oil and gas industries.

WITH THANKS TO OUR MEDIA PARTNERS



TERMS & CONDITIONS

Payment

Payment must be received within five business days of returning the signed contract. After receiving payment a VAT receipt will be issued. If you do not receive a letter outlining details two weeks prior to the event, please contact the Conference Coordinator at ACI Europe Ltd.

Discounts are available for multiple/group bookings. Please call **+48 616 467 052** for more information.

Cancellations

Substitutions are welcome up to 24 hours prior to the event. Cancellations must be received in writing no less than 3 weeks prior to the start of the conference; a full credit voucher towards a future ACI conference will be issued. Any cancellation received less than 3 weeks prior to the start of the event shall be deemed to be a breach of this contract by client, and accordingly, no credits will be given. Cancellations must be received in writing by mail or fax three weeks before the conference. Thereafter the full conference fee is payable. If for any reason ACI Europe Ltd decides to amend, cancel or postpone this conference, the conference fee will not be refunded. Furthermore, ACI Europe Ltd will not be responsible for covering airfare, hotel or other costs incurred by registrants. In the event that ACI Europe Ltd cancel or postpone the event, ACI Europe Ltd reserves the right to transfer this booking to another conference to be held in the following twelve months, or to provide a credit of an equivalent amount to another conference within the following twelve months. The construction, validity and performance of this agreement shall be governed in all respects by the laws of England to the exclusive jurisdiction of whose courts the Parties hereby agree to submit.

Accommodation

The cost of accommodation is not included in the event fee. Preferential rates will be arranged with or near the event venue, and all confirmed delegates will be given details of how to book accommodation at this rate